

Analyst Services

NIVIKA

Extending your organization



Speed and Quality of Research & Analysis is critical to the success of your firm

Expert advice, innovative solutions & outstanding execution can only be delivered with a strong, capable analytical team

In today's highly competitive environments that Boutique Investment Banking and Private Equity firms compete in, there are few transactions that are routine. They involve risk, reward, nuances and many unknowns. To complete them successfully, you have to address a range of complex issues. It helps to have talent which can think out of the box, work around the clock and deliver results when you need them.

Boutique Investment Banking and Private Equity firms support their own and their clients' needs with highly-specialized expertise focusing on a smaller number of industries, functions, or methodologies. This background gives your analysts an enhanced role. To have a number of very strong analysts and senior analysts in-house requires large budgets, bigger office spaces and more infrastructure.

How, then, do you extend your organization to include analysts with strong analytical and research skills without stretching your budgets for space and resources?

You need a partner who understands your needs, and can provide resources to make available Quality Analysis and Research.

At Nivika Consulting Services, we provide Analyst Services to Investment Banking and Private Equity firms. These services entail providing a full-time, dedicated resource which our clients use to do work which is typically reserved for analysts and senior analysts in larger firms. The analysts become full-time members on the designated client's team from our offshore location.

Our Analyst team has been associated with Financial Services firms, Real Estate Advisory and Consulting firms covering:

- ▶ Merger and Acquisitions
- ▶ Valuations
- ▶ Private Placements
- ▶ Sales and Divestitures
- ▶ Structured Finance
- ▶ Research Publications

Core Functional tasks include:

- ▶ **Financial modeling:** including Backlog / Pipeline forecasting, modeling for market fluctuations and business sensitivity analysis
- ▶ **Valuation analyses:** Deriving market multiples, determining public and transactional comparables
- ▶ **Transaction memorandums:** Corporate Memorandums (CM) for M&As, private placement memorandums (PPM) for Private Equity transactions
- ▶ **Candidate review:** Identifying, screening and evaluating potential candidates for buy and sell side engagements
- ▶ **Document preparation:** Composing internal documentation - Strategic Overviews, initial Brief sheets, letters of intent, NDAs
- ▶ **Financial statement analysis:** Creating and supporting analytics, models and tools used in detailed financial statement analysis
- ▶ **Research:** Corporate competitive assessments based on Industry trends and market indicators
- ▶ **Business development**

“Our analyst team is selected through a stringent interview process. Each short listed candidate is interviewed by our clients. This helps us identify the most suitable fit for our client firm with respect to their processes. We ensure that our analysts demonstrate a good work ethic and adhere to client confidentiality...”

- Nimish K. Sonawala
Managing Partner
Nivika Consulting Services, LLC

Nivika Consulting Services, LLC provides Analyst Services to the leading Boutique Investment Banking and Private Equity firms in North America and Europe

Our analysts interact directly, on a daily basis, with Managing Partners and Associates working on several projects simultaneously. They handle a variety of tasks at different stages of the transaction process.

Our unique business model enables clients to truly extend their organizations with dedicated resources who work as members of their own firms. Our clients work with individuals on a day-to-day level rather than a company. Clients participate in the hiring process which allows them to identify, qualify and integrate personally selected resources into their organization.

Nivika Consulting Services, LLC.

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